

## **The 2016-2017 Planfarm Benchmarks Benchmarks**

### **Exploring the performance of WA broadacre farm businesses**

The farming sector is strong and resilient.

In 2016, the average WA farm business made an operating surplus of \$667,815 from a turnover of \$2,203,904.

The industry performed well with a record 16.6 million tonnes of grain delivered to CBH.

But returns varied greatly among the regions due to extreme frost, mostly in central and southern inland areas.

Farming continues to experience good returns.

Over the last 10 years, WA farmers achieved average annualised cash returns of 4.5%...

while the top 25% performed even better (8.6%).

And while farm equity dipped slightly to 79% in 2016...

Debt to income remained steady as higher income offset increased debt levels.

The top 25% generated 20% higher operating profit on average over the long-term, with only 0.4% higher operating costs...

And approximately \$1 million more in equity over the last six years.

The top 25% of farms are generally larger...

And hence able to take full advantage of better seasons. (+1260 hectares, +0.10 wheat yield in 2016)

To see all the findings, download the report.

Bankwest For Business / Planfarm

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Source: 2016-2017 Planfarm Bankwest Benchmarks

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